



ARIZONA BIOINDUSTRY ASSOCIATION

# Prospectus

2026



Image Credit:  
CND Life Sciences

## we are unique.

**AZBio** is the only organization exclusively focused on growing Arizona's life science industry. AZBio Members include biotech, medtech, health IT and other industrial partners PLUS academic and research institutions, patient organizations, investors and foundations, financial institutions, supply chain partners, ecosystem builders, and more.

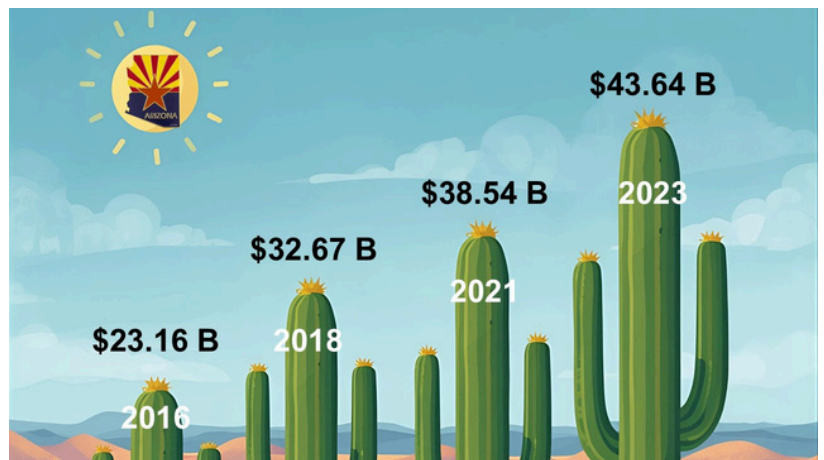
**Our vision** is that Arizona's life science sector will rise to the top-ten in the national rankings and will double its impact by 2033.

**Our mission** is to support the needs of Arizona's growing life science ecosystem and our members.

## economic impact

**Our industry** is driving growth in employment, wages, and more broadly across Arizona's economy.

**Our societal impact** is improving the lives of people in Arizona and around the world.



## put on the pin

Arizona leaders wear the pin to show support for our goal to double the economic impact of our life science sector in Arizona by 2033.

### Arizona Bioindustry Association, Inc.

2828 N Central Ave, Suite 1100-D  
Phoenix, AZ 85004-1021

(480) 779-8101 [AZBio.org](http://AZBio.org)  
[AdvancingBio@AZBio.org](mailto:AdvancingBio@AZBio.org)



**AZBio was born out of the 1<sup>st</sup> iteration of Arizona's Bioscience Roadmap in 2002 and has a critical role to play as our community pursues the goals set in the 3<sup>rd</sup> iteration over the next 5 years.**

## Roadmap Goals & Example Actions



### Amplify the Collaborative Gene

Arizona's bioscience ecosystem will exemplify a culture of collaboration where organizations and participants ensure success of one another and the ecosystem.

**Fortify Assets**

Update Arizona's Bioscience Roadmap Steering Committee membership and areas of focus.

**Extend Progress**

Build **cross-industry connectivity** within Arizona and relationships with bio ecosystems nationally.

**Leap Forward**

Enhance organizational **impact and statewide reach of Arizona Bioindustry Association.**



### Accelerate Research into Impact

Arizona's bioscience ecosystem will increase the scale, speed, and success of commercialization of discoveries and innovations that address critical needs.

**Fortify Assets**

Improve processes facilitating research **partnerships with health systems and industry.**

**Extend Progress**

Create statewide **commercialization mechanism** with regional coordinators.

**Leap Forward**

Develop **statewide research initiatives** focused on major diseases and public health priorities.



### Elevate Arizona's Startup Ecosystem

Arizona's bioscience ecosystem will nurture and empower entrepreneurs and startups, providing resources and support to launch, scale, and retain bio ventures.

**Fortify Assets**

Create **bioscience-specific cohorts** of existing commercialization & entrepreneurship programs.

**Extend Progress**

Build statewide **bioscience incubator network** aligned to regional specializations and needs.

**Leap Forward**

**Attract global bioscience companies to Arizona** via acquisition of promising homegrown companies.



### Strengthen Talent & Career Pathways

Arizona's bioscience ecosystem will be a premier bioscience workforce hub that attracts, develops, and retains top-tier professionals and skilled workers.

**Fortify Assets**

Conduct **workforce needs assessments** and translate findings into curricula revision recommendations.

**Extend Progress**

Expand flexible modular learning pathways, including **AI literacy programs for mid-career workers.**

**Leap Forward**

Launch **bioscience talent concierge** to support the recruitment and retention of high-level bioscience professionals.



### Tell Arizona's Bioscience Story

Arizona's bioscience ecosystem will be recognized nationally for its contributions to health outcomes and economic growth and a competitive policy environment.

**Fortify Assets**

Identify existing **government initiatives that can support bioscience** ecosystem development.

**Extend Progress**

Develop coordinated **communications plan to promote and position Arizona** as a bioscience hub.

**Leap Forward**

Build consensus among priorities and mobilize champions to **advocate for targeted policy changes.**



# Focus

AZBio's Board of Directors identified six areas of focus that guide our investments and our actions as an organization as we execute on our mission and pursue our vision.

## Areas of Focus



**Advocacy**



**Voice**



**Connectivity**



**Capital**



**Workforce**



**Infrastructure**

## AZBio & AZAdvances

AZBio has contracted the Opportunity Through Entrepreneurship Foundation (OTEF), an Arizona based 501c3, to administer our workforce development and entrepreneurial education programs as part of the AZAdvances initiative. This allows AZBio to focus specifically on the needs of our members while OTEF supports the broader community.

[Learn more at azbio.org/what-we-do](https://azbio.org/what-we-do)



# Membership Dues



AZBio Members provide the resources we use to serve our members and our community as we execute on our mission.

## Core Members

The **Core Member** category includes companies that conduct research, develop, manufacture, or sell biotech or medical device and healthcare technology products. The category includes hospitals and all classes of healthcare providers as well as non-profit organizations, universities, community colleges, municipalities, government agencies and Life Science Investors.

## Core Member Dues

| <u>2026</u> |                |          |
|-------------|----------------|----------|
| < 10        | U.S. Employees | \$ 500   |
| 10-50       | U.S. Employees | \$ 750   |
| 51-100      | U.S. Employees | \$ 1,500 |
| 101-200     | U.S. Employees | \$ 4,000 |
| 200+        | U.S. Employees | \$ 5,000 |

AZBio extends free **Core Start Up** memberships to companies during the 2 years following formation and free **Supporting Partner** memberships to Patient Advocacy Organizations and K-12 Teachers.

## Associate Members

The **Associate Member** category includes all companies that sell to or provide services to Core Members or otherwise have an interest in the industries. This includes, but is not limited to, companies that provide products and services in the fields of: Financial Services, Legal Services, Human Resource and Talent Acquisition, Marketing and Communications, Logistics and Supply Chain, Realty and Facilities Support, or other industries not qualifying as Core Members.

|      |                |         |
|------|----------------|---------|
| 1-10 | U.S. Employees | \$1,000 |
| > 10 | U.S. Employees | \$5,000 |

# AZBio Supporters



AZBio Supporters are AZBio Members who provide financial resources in addition to their annual dues. The Support Levels below include membership dues and can be paid annually as a lump sum or aggregated based on the combination of dues and individual event sponsorships or grants provided to AZBio during the membership year.

## Support Levels

|                    |                      |
|--------------------|----------------------|
| Legacy Level       | \$ 25,000 or greater |
| Chairman's Level   | \$ 15,000 - \$24,999 |
| Leadership Level   | \$ 10,000 - \$14,999 |
| Sustaining Members | \$ 5,000 - \$ 9,999  |

## Support Recognition

### All AZBio Supporters are recognized with:

- Logo and Link on the AZBio.org Home Page
- Listing on the weekly AZBio In The Loop
- Logo displayed at AZBio Signature Events and in the AZBio print and online Member Directories.

## Additional Benefits

### AZBio is truly grateful to our AZBio Supporters.

Each AZBio Supporter has a benefit account equal to the difference between their Support Level and their base dues. These benefit funds can be applied to event tickets, exhibit booths, ads, or event sponsorships. Benefit funds do not carry over from one membership year to another.

**AZBio Membership and support packages do not qualify under IRS rules as charitable donations.**

# MAKING LIFE BETTER

It's what AZBio members do.

AZBio helps them do it.

AZBio supporters make what we do possible.

## LEGACY SUPPORTERS



## CHAIRMAN'S CIRCLE

## LEADERSHIP SUPPORTERS



## SUSTAINING MEMBERS



# Supporters & Partners

AZBio Member organizations employ over 365,000 people in Arizona and many more outside the state. AZBio Supporters work with us, provide essential resources, and help our life science ecosystem grow at an ever increasing rate. AZBio's national partnerships and connections across the country supercharge our ability to create impact locally and nationally.





# Charitable Donations



AZBio has partnered with the Opportunity Through Entrepreneurship Foundation (OTEF) on key initiatives related our focus on workforce, entrepreneurial support, and on access to capital. As a 501c3 public charity, donations or grants to OTEF may be tax deductible. Please contact your tax advisor to determine your eligibility for tax deduction.



**AZAdvances** was created in 2019 by AZBio and OTEF to address the lack of early stage life science capital in Arizona. AZAdvances programs provide funding and support to life science researchers and entrepreneurs as well as deliver workforce programs that support our growing talent needs.

Platinum  
Transparency  
2025

**Candid.**

AZAdvances is designed to provide grants to non-profit organizations that support the life science entrepreneurial ecosystem and mission related investments in early-stage life science companies who are working to develop services, treatments and cures that benefit people facing health risks and challenges.

AZBio and OTEF have earned the Platinum Seal of Transparency on GuideStar/Candid

The **AZAdvances Talent** program provides students the opportunity to make connections with industry leaders and compete for merit based scholarship prizes in the Student Discovery Zone at the AZBio Awards. Over 1,600 Arizona Students have participated in the Student Discovery Zone since the program began in 2011.

## Donor Recognition

**AZBio and OTEF are truly grateful to our donors.**

Donors have the option to be recognized on the Donor Wall at OTEF.org and/or AZAdvances.org in the case of donations designated for AZAdvances. In addition, your donation will be added to your support level at AZBio in the membership year that the donation is made. To maintain compliance with IRS guidelines, donations will not increase your AZBio Supporter benefit account.

**Opportunity Through Entrepreneurship Foundation is an Arizona-based 501c3 public charity. EIN #20-3779020 Learn more at [AZAdvances.org](https://AZAdvances.org)**

## 2026 Signature Events & Programs:

The following list of events are planned to be held in person in 2026. Details on each event, with descriptions and sponsor benefits are provided following this page.

- State Bio Friends JPM Kick Off Reception in San Francisco (January 11)
- AZBio Receptions (January, April, August, and November)
- Arizona Tech Week April 6-12, 2026
  - AZAdvances Health Innovation Showcase (April 7)
  - Voice of the Patient at BIO5 in Tucson (April 9)
- Arizona Bioscience Week (October 5-9)
  - AZBio Special Supplement (Sept/Oct Issue of Az Business Magazine)
  - Leading Women: Bioscience & Beyond (October 5)
  - AZBio Awards & Student Discovery Zone (October 7)
  - White Hat Life Science Investor Conference (October 8)
  - Voice of the Patient (October 9)
- Trailblazers Legislative Awards & Appreciation Luncheon (December 10)



## 2026 Grant & Sponsorship Opportunities

### SPONSORSHIP OPPORTUNITY: State Bio Friends JPM Kick Off Reception

The **2026 State Bio Friends JPM Kick Off Reception in San Francisco** on Jan. 11, 2026 is cohosted by AZBio, Biocom California, BioNJ, Bio Utah, Colorado Bioscience Association, Georgia Life Sciences, Life Sciences Pennsylvania, MichBio, NC LifeSci, New York Bio, Ohio Life Sciences, Oregon Life Sciences, and Virginia Bio during J.P. Morgan Healthcare Week.

- **\$5,000 sponsorship** includes online recognition to this invitation-only event with 650 investors and innovators as they kickoff JPM Week.

### SPONSORSHIP OPPORTUNITY: AZBioPEERS Education Sessions

The AZBioPEERS Educational Sessions are delivered online on the 3rd Tuesday of each month and focus on topics determined with the AZBioPEERS Advisory Committee.

AZBioPEERS gatherings are planned to bring the community on Zoom for educational sessions that provide insights that support business growth.

- **\$10,000 Presenting Sponsor for 2026**

To view past sessions, please visit [azbio.org/resources/azbiopeers](https://azbio.org/resources/azbiopeers)

### GRANT OR SPONSORSHIP OPPORTUNITY: AZBioPEERS Mentoring

Launched in 2022, the AZBioPEERS Mentoring Program provides milestone-focused, team based mentoring for early stage life science ventures. Entrepreneurs are matched with a team of highly experienced mentors for milestone-dependent, structured small group mentoring sessions.

- **\$50,000 Presenting Sponsor**
- **\$ 5,000 Sponsor a cohort**





## 2026 Grant & Sponsorship Opportunities

### AZBio Receptions (January, April, August, and November)

AZBio Receptions are scheduled from 5:30 - 7:30 pm following our four AZBio Board Meetings each year and are attended by AZBio Board Members, AZBio Member Companies and guests.

**Sponsorship covers the costs of catering and other direct expenses.**

Sponsors have the option to host the reception by providing food & beverage OR to provide \$5,000 in sponsorship to help underwrite these costs.

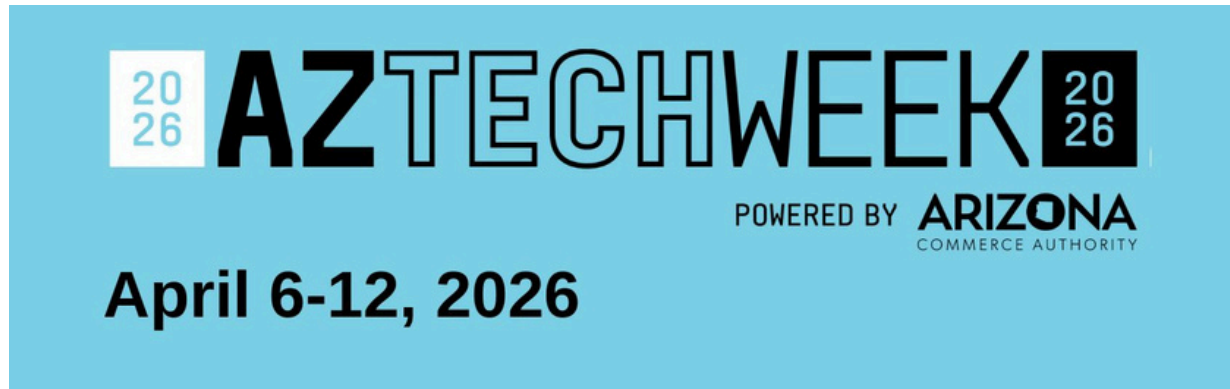
#### 2026 AZBio Reception Schedule:

- January 22, 2026 - AZBio Kick off Reception - **Thank You Clayco!**
- April 23, 2026 - Spring Reception - **Thank You - BioLab Sciences!**
- August 20, 2026 - Fall Reception - **Thank You - BIO5!**
- November 19, 2026 - Winter Reception - **Available**

**Please contact [jkw@azbio.org](mailto:jkw@azbio.org) if you are interested in hosting a reception in 2026.**



## 2026 Grant & Sponsorship Opportunities



Arizona Tech Week is a decentralized tech conference powered by the Arizona Commerce Authority (ACA), Arizona's statewide economic development organization. During Arizona Tech Week, hundreds of tech-focused events will take place across Arizona – from hackathons to engaging discussions, community meetups and more.

**AZBio and AZAdvances will host events in Phoenix and Tucson during AZTW2026.**

**AZAdvances Health Innovation Showcase**  
**April 7, 2026 - Phoenix**

**Arizona Health Innovators  
are making an impact**

**\$25,000 Operations Sponsor** - covers AV, facilities costs and operational expenses.

**\$ 10,000 Reception Sponsor**

**\$ 5,000 Sponsor 5 Impact Presenters**

**\$ 2,500 Ecosystem Supporter** - Includes Exhibit Table.

**\$ 1,000 Impact Presenters** - 5-minute Impact Presentation and a video of your talk after the event.

**Voice of the Patient at Behind BIO5**  
**April 9, 2026 - Tucson**

**Patients are the reason  
we do what we do.**

**\$7,500 Operations Sponsor** (limit 1) - covers AV, facilities costs and operational expenses.

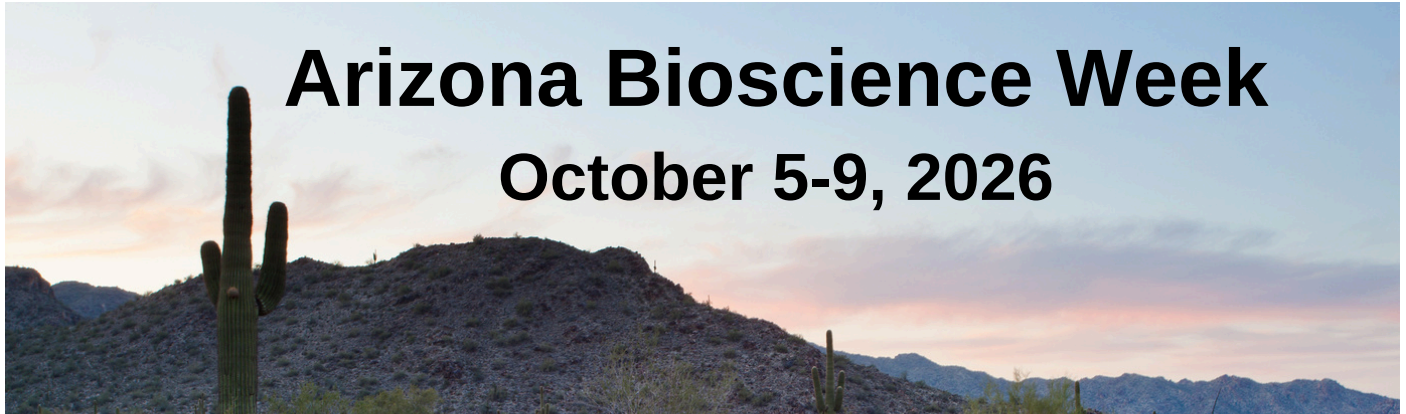
**\$ 5,000 Reception Sponsor**

**\$ 2,500 Patient Champions**

Voice of the Patient is a free community event.

**This event is the annual fundraiser for  
the AZAdvances initiative.  
Donations are encouraged.**

## 2026 Grant & Sponsorship Opportunities



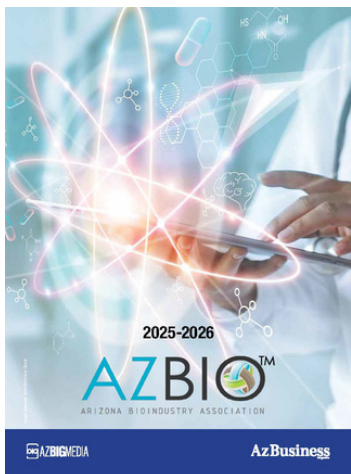
# Arizona Bioscience Week October 5-9, 2026

Each year Arizona Bioscience Week brings together our community as well as visitors from around the country. 2026 marks the 11th annual AZBW. The week long event calendar includes some of AZBio's largest and most exciting events along with social and educational programs hosted by AZBio Member organizations. To learn more, visit [azbio.org/azbw2026](https://azbio.org/azbw2026).

**\$40,000** - Presenting Sponsorship includes Full Page Ad in the AZBio Special Supplement and up to 10 tickets for the AZBio Awards and 5 Tickets for the White Hat Life Science Investor Conference.

AZBW 2026 includes the following AZBio hosted events: Leading Women: Biotech & Beyond; AZBio Awards; the Student Discovery Zone; the White Hat Life Science Investor Conference, and Voice of the Patient.

### SPONSORSHIP OPPORTUNITY: AZBio Special Supplement



The **AZBio Special Supplement** in the Sept/Oct Issue of Az Business Magazine includes 56 pages of stories, articles, and display ads showcasing Arizona's Bioindustry in Arizona's leading business magazine. The magazine is delivered in print to 25,000 business leaders. Additionally, the supplement is combined with the AZBio Public Policy Guide & Member Directory to create an educational publication that is distributed at national conferences and in key meetings year round.

- \$5,000 per page (ad or article) **plus** 5 tickets to the AZBio Awards

To view the 2025 issue online please visit [azbio.org/azbw2026](https://azbio.org/azbw2026)



## 2026 Grant & Sponsorship Opportunities



Join us for cocktails connections and stimulating conversation with some of biotech's leading women as we kick off Arizona Bioscience Week 2026 in style.

Monday, October 5, 2026

Time: 5:30PM – 7:30 PM

Location: 850 PBC

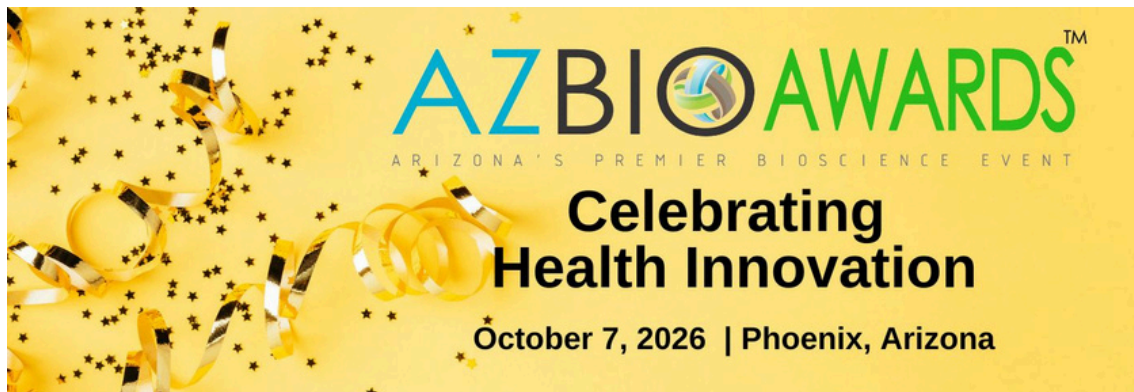


- **\$10,000 Presenting Sponsor** (limit 1) - includes full page in AZBio Special Supplement and tickets as needed. Opportunity to have a Leading Woman from your team serve as moderator.
- **\$5,000 Reception Sponsor** (limit 2) includes onsite recognition and tickets as needed.
- **\$2,500 Diversity Champion** includes onsite recognition and tickets as needed.

**As a reminder, donations and grants aggregate towards your support level but do not include items of value to maintain compliance with IRS guidelines.**



## 2026 Grant & Sponsorship Opportunities



AZBio's most popular and best attended event, the AZBio Awards celebrates Arizona Leaders and Innovators on October 7, 2026 at the Phoenix Convention Center South Ballroom.

### The AZBio Awards include:

- AZBio Pioneer Award for Lifetime Achievement
- Arizona Bioscience Company of the Year
- Jon W. McGarity Arizona Bioscience Leader of the Year
- AZBio Public Service Award Honoree
- Arizona Bioscience Researcher of the Year
- Michael A. Cusanovich Bioscience Educator of the Year
- AZBio Fast Lane Honorees

Learn more at [AZBioAwards.com](https://AZBioAwards.com).

### Tickets:

#### Early Bird Rates End Aug. 31, 2026

AZBio Members \$250  
Non Members \$350  
Member Table of 10 \$2,500  
Non Member Table \$3,500

#### September 1 - October 6, 2026

AZBio Members \$300  
Non Members \$400  
Member Table of 10 \$3,000  
Non Member Table \$4,000

- \$20,000 **Presenting Sponsor** (limit 2) - includes 2-page spread in AZBio Special Supplement and up to 10 tickets to the AZBio Awards.
- \$10,000 **AV Sponsor** includes full page in AZBio Special Supplement and up to 10 tickets to the AZBio Awards.
- \$10,000 **Awards Sponsors** (limit 9) includes full page in AZBio Special Supplement and up to 10 tickets to the AZBio Awards.
- \$5,000 **Community Champion** includes recognition and up to 10 tickets to the AZBio Awards.
- \$5,000 **Page in AZBio Special Supplement** + 5 AZBio Awards Tickets



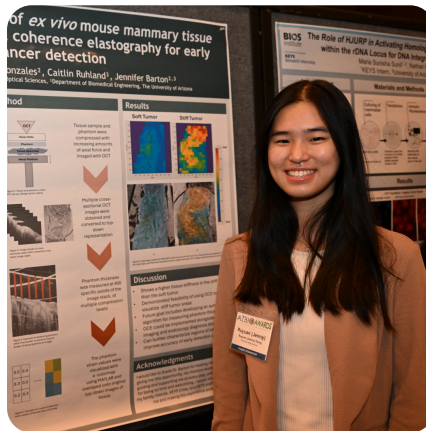
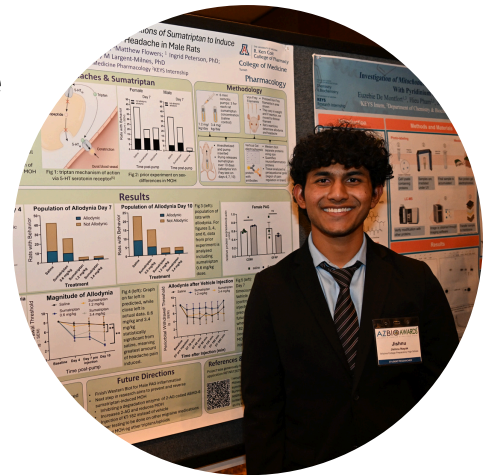
As a reminder, donations and grants aggregate towards your support level but do not include items of value to maintain compliance with IRS guidelines.

## 2026 Grant & Sponsorship Opportunities: The Student Discovery Zone

Since it began in 2011, the **Student Discovery Zone** at the AZBio Awards has showcased the work of over 1,600 Arizona students. Students compete online for scholarships and present in-person at the AZBio Awards.

- **\$10,000 Presenting Sponsor** includes full page ad in the AZBio Special Supplement and 10 tickets to the AZBio Awards.
- **\$5,000 Student Scholarship Prize Sponsor** includes recognition and 10 AZBio Award tickets

Student posters are judged by a panel of life science leaders and scholarships are awarded based on technical merit.





## 2026 White Hat Sponsorship Opportunities



Innovators across the Rocky Mountain Southwest Region are pioneering new ways to prevent disease and improve health.

White Hat Investors 2026, a biotech and healthcare investor conference, showcases exciting biotech and med tech companies from across the Rocky Mountain & Southwest Region on **October 8, 2026** during Arizona Bioscience Week. Attendees use the Arizona Bioscience Week App to connect with a new generation of biotech and healthcare pioneers.

**\$25,000 - White Hat Presenting Sponsor** - Top billing on all promotional and event materials. Includes up to 10 registered attendees. Additional benefits tailored to sponsor preference.

**\$20,000 - Territorial Sponsor** - Recognition on all promotional and event materials. Includes up to 8 registered attendees. Additional benefits tailored to sponsor preference

**\$15,000 - Pioneer Sponsors** - limit 3 - Recognition on all promotional and event materials. Includes up to 6 registered attendees. Additional benefits tailored to sponsor preference

**\$10,000 - Partnering System Sponsor**- limit 1 - Recognition online and in the partnering system. Includes up to 4 registered attendees. Additional benefits tailored to sponsor preference.

**\$10,000 - Prospector Sponsors** - Recognition on all promotional and event materials. Includes up to 4 registered attendees. Additional benefits tailored to sponsor preference.

**\$5,000 - White Hats** - Recognition on all promotional and event materials. Includes 2 registered attendees. Additional benefits tailored to sponsor preference.

**As a reminder, donations and grants aggregate towards your support level but do not include items of value to maintain compliance with IRS guidelines.**

## 2026 Grant & Sponsorship Opportunities



### Voice of the Patient an Arizona Bioscience Week Special Event



To learn more, visit [azbio.org/azbw2026](https://azbio.org/azbw2026).

Produced in partnership with Arizona's patient advocacy community, **Voice of the Patient** brings together people who are living with acute and chronic health challenges to share their life experiences with life science leaders, healthcare leaders, and each other.

Speakers at Voice of the Patient are patients and patient advocates. This forum is a place for them to share their experiences and tell our industry what they need from us now and in the future.

In addition to general sessions, the event includes an opening reception where industry members are encouraged to meet with attendees and answer questions.

We hope you will join us for a conversation on life science innovation from the patient perspective on April 9, 2026 in Tucson and on October 9, 2026 in Phoenix.

View Patient Stories at [azbio.org/voice-of-the-patient](https://azbio.org/voice-of-the-patient)



### Patients are the reason we do what we do.

- \$ 7,500 **Operations Sponsor**  
(limit 1) - covers AV, facilities costs and operational expenses.
- \$ 5,000 **Reception Sponsor**
- \$ 2,500 **Patient Champions**
- **Tickets** are complimentary for all registered attendees.

Sponsorships are on a per event basis. Opportunities are available in in Tucson on April 9th and Phoenix on October 9th.



# 2026 Sponsorship Opportunity: AZBio Trailblazer Luncheon



Since 2011, the AZBio Trailblazer Awards and Legislator Appreciation Luncheon has been our community's closing celebration. It is a time when we come together, catch up, and share plans for the year ahead.

It is also a time to say "Thank You" to the elected leaders who work to make life better from a policy perspective and support the growth of our industry.

We hope you will join us on December 10, 2026 at the Phoenix Country Club.



- \$ 15,000 **Presenting Sponsor**
- \$ 10,000 **Lunch Sponsor**
- \$ 5,000 **Awards Sponsor**
- **Tables:** 9 tickets + VIP Guest
  - \$1,000 Members
  - \$2,000 Non Members
- **Tickets**
  - \$100 Members
  - \$200 Non Members

As a reminder, donations and grants aggregate towards your support level but do not include items of value to maintain compliance with IRS guidelines.