



Prospectus

2025



we are unique.

AZBio is the only organization exclusively focused on growing Arizona's life science industry.

Our vision is that Arizona's life science sector will rise to the top-ten in the national rankings and will double its impact by 2033.

Our mission is to support the needs of Arizona's growing life science ecosystem and our members.

put on the pin

Arizona leaders wear the pin to show support for our goal to double the economic impact of our life science sector in Arizona by 2033.



Arizona Bioindustry Association, Inc.

1800 E Ray Rd, Suite A106
Chandler, AZ 85225-8720

(480) 779-8101 AZBio.org

AdvancingBio@AZBio.org

Focus

AZBio's Board of Directors have identified six area of focus that guide our investments and our actions as an organization as we execute on our mission and pursue our vision.

Areas of Focus



Advocacy



Voice



Connectivity



Capital



Workforce



Infrastructure

[Learn more at azbio.org/what-we-do](https://azbio.org/what-we-do)

Membership Dues



AZBio Members provide the resources we use to serve our members and our community as we execute on our mission.

Core Members

The **Core Member** category includes companies that conduct research, develop, manufacture, or sell biotech or medical device and healthcare technology products. The category includes hospitals and all classes of healthcare providers as well as non-profit organizations, universities, community colleges, municipalities, government agencies and Life Science Investors.

Core Member Dues

1-10	U.S. Employees	\$ 500
11-50	U.S. Employees	\$ 750
51-100	U.S. Employees	\$1,500
101-200	U.S. Employees	\$3,125
200+	U.S. Employees	\$4,000

AZBio extends free **Core Start Up** memberships to companies during the 2 years following formation and free **Supporting Partner** memberships to Patient Advocacy Organizations and K-12 Teachers.

Associate Members

The **Associate Member** category includes all companies that sell to or provide services to Core Members or otherwise have an interest in the industries. This includes, but is not limited to, companies that provide products and services in the fields of: Financial Services, Legal Services, Human Resource and Talent Acquisition, Marketing and Communications, Logistics and Supply Chain, Realty and Facilities Support, or other industries not qualifying as Core Members.

1-10	U.S. Employees	\$1,000
> 10	U.S. Employees	\$4,500

AZBio Supporters are AZBio Members who provide financial resources in addition to their annual dues. The Support Levels below include membership dues and can be paid annually as a lump sum or aggregated based on the combination of dues and individual event sponsorships or grants provided to AZBio during the membership year.

Support Levels

Legacy Level	\$ 25,000 or greater
Chairman's Level	\$ 15,000 - \$24,999
Leadership Level	\$ 10,000 - \$14,999
Sustaining Members	\$ 5,000 - \$ 9,999

Support Recognition

All AZBio Supporters are recognized with:

- Logo and Link on the AZBio.org Home Page
- Listing on the weekly AZBio In The Loop
- Logo displayed at AZBio Signature Events and in the AZBio print and online Member Directories.

Additional Benefits

AZBio is truly grateful to our AZBio Supporters.

Each AZBio Supporter has a benefit account equal to the difference between their Support Level and their dues. These benefit funds can be applied to event tickets, exhibit booths, ads, or event sponsorships. Benefit funds do not carry over from one membership year to another.

AZBio Membership and support packages do not qualify under IRS rules as charitable donations.

Charitable Donations



AZBio has partnered with the Opportunity Through Entrepreneurship Foundation (OTEF) on key initiatives related our focus on workforce, entrepreneurial support, and on access to capital. As a 501c3 public charity, donations or grants to OTEF may be tax deductible. Please contact your tax advisor to determine your eligibility for tax deduction.



AZAdvances.org

AZAdvances was created in 2019 by AZBio and the Opportunity Through Entrepreneurship Foundation (OTEF) to address the lack of early stage life science capital in Arizona. AZAdvances programs provide funding and support to life science researchers and entrepreneurs as well as deliver workforce programs that support our growing talent needs.

AZAdvances is designed to provide grants to non-profit organizations that support the life science entrepreneurial ecosystem and mission related investments in early-stage life science companies who are working to develop services, treatments and cures that benefit people facing health risks and challenges.

The **AZAdvances Talent** program provides students the opportunity to make connections with industry leaders and compete for merit based scholarship prizes in the Student Discovery Zone at the AZBio Awards. Over 1,500 Arizona Students have participated in the Student Discovery Zone since the program began in 2011.

AZBio and OTEF are truly grateful to our donors.

Donors have the option to be recognized on the Donor Wall at OTEF.org and/or AZAdvances.org in the case of donations designated for AZAdvances. In addition, your donation will be added to your support level at AZBio in the membership year that the donation is made. To maintain compliance with IRS guidelines, donations will not increase your AZBio Supporter benefit account.

Platinum
Transparency
2025

Candid.

Both AZBio and OTEF have earned the Platinum Seal of Transparency on GuideStar/Candid

Donor Recognition

**Opportunity Through Entrepreneurship Foundation is an Arizona-based 501c3 public charity.
EIN #20-3779020**

2025 Signature Events & Programs:

The following list of events are planned to be held in person in 2025. Details on each event, with descriptions and sponsor benefits are provided following this page.

- State Bio Friends JPM Kick Off Reception in San Francisco (January 12)
- AZBio Receptions (January, April, August, and November)
- Arizona Bioscience Week (October 13 - 17)
 - AZBio Special Supplement (Sept/Oct Issue of Az Business Magazine)
 - Leading Women: Bioscience & Beyond (October 13)
 - AZBio Awards & Student Discovery Zone (October 15)
 - AZAdvances Health Innovation Summit (October 16)
 - Ponte Cura - Benefiting AZAdvances (October 16)
 - Voice of the Patient (October 17)
- Trailblazers Legislative Awards & Appreciation Luncheon (December 11)



2025 Grant & Sponsorship Opportunities

SPONSORSHIP OPPORTUNITY: State Bio Friends JPM Kick Off Reception

The **2026 State Bio Friends JPM Kick Off Reception in San Francisco** on Jan. 11, 2026 is cohosted by AZBio, Biocom California, BioNJ, Bio Utah, Colorado Bioscience Association, Georgia Bio, Life Sciences Pennsylvania, MichBio, NC LifeSci, New York Bio, Ohio Life Sciences, Oregon Bio, Virginia Bio during JP Morgan Healthcare Week.

- **\$5,000 sponsorship** includes online recognition to this invitation-only event with 650 investors and innovators as they kickoff JPM Week.

SPONSORSHIP OPPORTUNITY: AZBioPEERS Education Sessions

The AZBioPEERS Educational Sessions are delivered online on the 3rd Tuesday of each month and focus on topics determined with the AZBioPEERS Advisory Committee.

AZBioPEERS gatherings are planned to bring the community on Zoom for educational sessions that provide insights that support business growth.

- **\$10,000 Presenting Sponsor for 2025**

To view past sessions, please visit azbio.org/resources/azbiopeers

GRANT OR SPONSORSHIP OPPORTUNITY: AZBioPEERS Mentoring

Launched in 2022, the AZBioPEERS Mentoring Program provides milestone-focused, team based mentoring for early stage life science ventures. Entrepreneurs are matched with a team of highly experienced mentors for milestone-dependent, structured small group mentoring sessions.

- **\$ 5,000 Sponsor**
- **\$10,000 Presenting Sponsor**



As a reminder, donations and grants aggregate towards your support level but do not include items of value to maintain compliance with IRS guidelines.

2025 Grant & Sponsorship Opportunities

AZBio Receptions (January, April, August, and November)

AZBio Receptions are scheduled from 5:30 - 7:30 pm following our four AZBio Board Meetings each year and are attended by AZBio Board Members, AZBio Member Companies and guests.

Sponsorship covers the costs of catering and other direct expenses.

Sponsors have the option to host the reception by providing food & beverage OR to provide \$5,000 in sponsorship to help underwrite these costs.

2025 AZBio Reception Schedule:

- January 23, 2025 - AZBio Kick off Reception - **Thank You Mayo Clinic!**
- April 24, 2025 - Spring Reception - **Thank You - Venture Cafe!**
- August 21, 2025 - Fall Reception - **Thank You - Roche Tissue Diagnostics!**
- November 20, 2025 - Winter Reception - **Thank You - Flinn Foundation!**

Please contact jkw@azbio.org if you are interested in hosting a reception in 2026.



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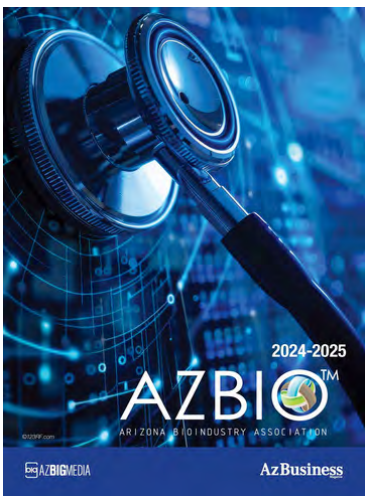
2025 Grant & Sponsorship Opportunities



Each year Arizona Bioscience Week brings together our community as well as visitors from around the country. 2025 marks the 9th annual AZBW. The week long event calendar includes some of AZBio's largest and most exciting events along with social and educational programs hosted by AZBio Member organizations. To learn more, visit azbio.org/azbw2025.

\$40,000 - Presenting Sponsorship includes Full Page Ad in the AZBio Special Supplement and up to 20 tickets for the AZBio Awards.

AZBW 2025 includes the following AZBio hosted events: Leading Women: Biotech & Beyond; AZBio Awards; the Student Discovery Zone; the AZAdvances Health Innovation Summit, Ponte Cura, and Voice of the Patient.



SPONSORSHIP OPPORTUNITY: AZBio Special Supplement

The **AZBio Special Supplement** in the Sept/Oct Issue of Az Business Magazine includes 56 pages of stories, articles, and display ads showcasing Arizona's Bioindustry in Arizona's leading business magazine. The magazine is delivered in print to 25,000 business leaders. Additionally, the supplement is combined with the AZBio Public Policy Guide & Member Directory to create an educational publication that is distributed at national conferences and in key meetings year round.

- \$4,500 per page (ad or article) **plus** 5 tickets to the AZBio Awards

To view the 2024 issue online please visit azbio.org/azbw2024

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2025 Grant & Sponsorship Opportunities



Join us for cocktails connections and stimulating conversation with some of biotech's leading women as we kick off Arizona Bioscience Week 2025 in style.

Monday, October 13, 2025

Time: 5:30PM – 7:30 PM

Location: 850 PBC



- **\$10,000 Presenting Sponsor** (limit 1) - includes full page in AZBio Special Supplement and tickets as needed. Opportunity to have a Leading Woman from your team serve as moderator.
- **\$5,000 Reception Sponsor** (limit 2) includes onsite recognition and tickets as needed.
- **\$2,500 Diversity Champion** includes onsite recognition and tickets as needed.

2025 Grant & Sponsorship Opportunities



AZBio's most popular and best attended event, the AZBio Awards celebrates Arizona Leaders and Innovators on October 15, 2025 at the Phoenix Convention Center North Ballroom.

The AZBio Awards include:

- AZBio Pioneer Award for Lifetime Achievement
- Arizona Bioscience Company of the Year
- Jon W. McGarity Arizona Bioscience Leader of the Year
- AZBio Public Service Award Honoree
- Arizona Bioscience Researcher of the Year
- Michael A. Cusanovich Bioscience Educator of the Year
- AZBio Fast Lane Honorees

Learn more at AZBioAwards.com.

Tickets:

Early Bird Rates End Aug. 31, 2025

AZBio Members \$200
Non Members \$300
Member Table of 10 \$1,900
Non Member Table \$2,900

September 1 - October 13, 2025

AZBio Members \$250
Non Members \$350
Member Table of 10 \$2,400
Non Member Table \$3,400

- \$20,000 **Presenting Sponsor** (limit 2) - includes full page in AZBio Special Supplement and up to 20 tickets to the AZBio Awards.
- \$10,000 **AV Sponsor** includes full page in AZBio Special Supplement and up to 10 tickets to the AZBio Awards.
- \$10,000 **Awards Sponsors** (limit 9) includes full page in AZBio Special Supplement and up to 10 tickets to the AZBio Awards.
- \$5,000 **Community Champion** includes recognition and up to 5 tickets to the AZBio Awards.
- \$4,500 **Page in AZBio Special Supplement** + 5 AZBio Awards Tickets



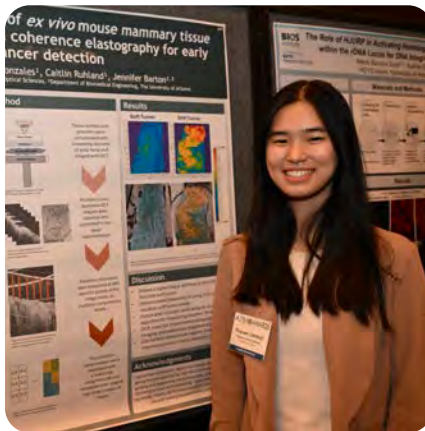
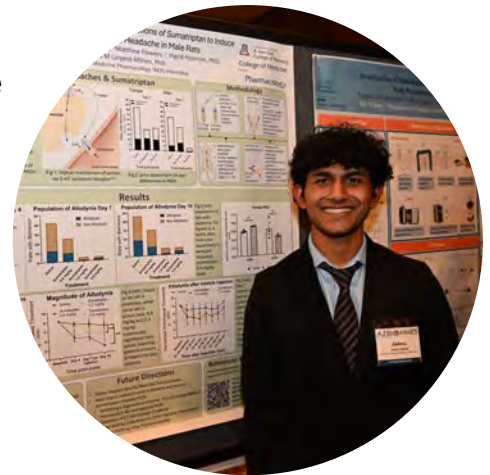
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2025 Grant & Sponsorship Opportunities: The Student Discovery Zone

Since it began in 2011, the **Student Discovery Zone** at the AZBio Awards has showcased the work of over 1,500 Arizona students. Students compete online for scholarships and present in-person at the AZBio Awards.

- **\$10,000 Presenting Sponsor** includes full page ad in the AZBio Special Supplement and 10 tickets to the AZBio Awards.
- **\$5,000 Student Scholarship Prize Sponsor** includes recognition and 5 AZBio Award tickets

Student posters are judged by a panel of life science leaders and scholarships are awarded based on technical merit.



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2025 Grant & Sponsorship Opportunities



Arizona is home to one of the fastest growing health innovation sectors in the United States. The AZAdvances Health Innovation Summit brings together the innovators, investors, business leaders, and healthcare leaders who together are advancing health innovations and accelerating the growth of this vital industry. The Summit is designed to showcase the sectors where Arizona is leading today and to highlight opportunities for future growth and collaboration.

Designed as a “safe space” for an open exchange of ideas, the summit will not be recorded and media is not invited. All proceeds from this exclusive event benefit AZAdvances.

This Event is by Invitation Only. Make a donation of \$1,000 and above to receive an invitation to the Summit and the Ponte Cura closing reception. Sponsor Benefits are listed below.

- **Presenting Sponsor** – Top billing on all promotional and event materials. Includes up to 10 registered attendees. Additional benefits tailored to sponsor preference. **\$25,000**
- **Pioneer Sponsor** – recognition on all promotional and event materials. Includes up to 8 registered attendees. Additional benefits tailored to sponsor preference **\$20,000**
- **Innovation Sponsors** - limit 3 - Recognition on all promotional and event materials. Includes up to 6 registered attendees. Additional benefits tailored to sponsor preference **\$15,000**
- **Breakfast Sponsor**- limit 1 - Recognition online and in the partnering system. Includes up to 4 registered attendees. Additional benefits tailored to sponsor preference. **\$10,000**
- **Luncheon Sponsor** - limit 1 - Recognition on all promotional and event materials. Includes up to 4 registered attendees. Additional benefits tailored to sponsor preference. **\$10,000**
- **Community Partners**- Recognition on all promotional and event materials. Includes 2 registered attendees. Additional benefits tailored to sponsor preference. **\$5,000**

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2025 Grant & Sponsorship Opportunities



Ponte Cura: A Celebration of Science & Hope is the closing reception of the AZAdvances Health Innovation Summit and benefits the Opportunity Through Entrepreneurship Foundation and our AZAdvances Initiative.

- **\$50,000 Presenting Sponsor** (limit 1) - includes full page in AZBio Special Supplement and recognition as Presenting Sponsor
- **\$25,000 Entertainment Sponsor** (limit 1) includes full page in AZBio Special Supplement, and recognition as Entertainment Sponsor
- **\$15,000 Reception Sponsor** (limit 1) includes full page in AZBio Special Supplement, and recognition as Reception Sponsor
- **\$10,000 Champions for Innovation**
- **\$5,000 - Community Partners**



This Event is by Invitation Only. Make a donation of \$250 and above to receive an invitation to the Ponte Cura closing reception. Sponsor Benefits are listed above.

All sponsors and donors are recognized on the AZAdvances Donor Wall.

Learn more about AZAdvances at AZAdvances.org



2025 Grant & Sponsorship Opportunities



To learn more, visit azbio.org/azbw2024.

Produced in partnership with Arizona's patient advocacy community, **Voice of the Patient** brings together people who are living with acute and chronic health challenges to share their life experiences with life science leaders, healthcare leaders, and each other.

Speakers at Voice of the Patient are patients and patient advocates. This forum is a place for them to share their experiences and tell our industry what they need from us now and in the future.

In addition to general sessions, the event includes an information area where industry members are encouraged to meet with attendees and answer questions.

We hope you will join us for a conversation on life science innovation from the patient perspective on October 17, 2025 at the Arizona Commerce Authority.

View Patient Stories at azbio.org/voice-of-the-patient



**Patients are the reason
we do what we do.**

- \$ 7,500 **Operations Sponsor** (limit 1) - covers AV, facilities costs and operational expenses.
- \$ 5,000 **Breakfast Sponsor**
- \$ 2,500 **Patient Champions**
- **Industry Information Table** \$750
- **Patient Advocacy Group Information Tables** are complimentary.
- **Tickets** are complimentary for all registered attendees.

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2025 Sponsorship Opportunity: AZBio Trailblazer Luncheon



Since 2011, the AZBio Trailblazer Awards and Legislator Appreciation Luncheon has been our community's closing celebration. It is a time when we come together, catch up, and share plans for the year ahead.

It is also a time to say "Thank You" to the elected leaders who work to make life better from a policy perspective and support the growth of our industry.

We hope you will join us on December 11, 2025 at the Phoenix Country Club.



- \$ 10,000 **Presenting Sponsor**
- \$ 5,000 **Lunch Sponsor**
- \$ 2,500 **Awards Sponsor**
- **Tables:** 9 tickets + VIP Guest
 - \$1,000 Members
 - \$2,000 Non Members
- **Tickets**
 - \$100 Members
 - \$200 Non Members

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