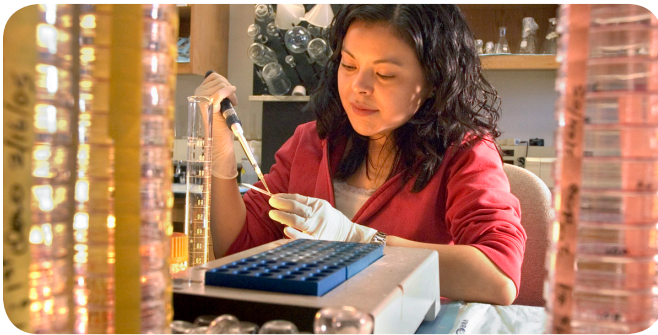


value of membership

- Connection to your community
- A Unified Voice locally and nationally
- Engage in committees: Government Affairs, Workforce/Education, Outreach, Events
- Showcase your company via AZBio.org, AZBio Signature Events, and AZBio Media Relationships
- Educational Events for you and your team
- Executive Leadership Roundtables
- Discounts and Savings on the products and services your business needs



categories & dues

Bioscience Company Members

Organizations whose activity substantially involves research, development or manufacture of biologically active molecules and materials; devices that employ or affect biological processes, Biological information resources; devices that monitor, characterize or identify biological materials, properties or characteristics; or Software designed specifically for biological applications. This category of membership also includes consulting firms offering specialized bioscience expertise, e.g., regulatory affairs or GLP/ GMP.

Associate Members

All for-profit entities that do not meet the above definition of a Bioscience Company.

Institutional Members

Universities, colleges, research institutes, state/local government agencies and non-profit organizations.

Affiliate Members

Students who are not employed full-time and full-time teachers.

Number of Employees	Bioscience Company Members	Associate Members	Institutional Members	Affiliate Members
1	\$125	\$250	\$125	\$25
2 - 10	\$315	\$625	\$315	N/A
11 - 50	\$625	\$1,250	\$625	N/A
51 - 100	\$1,250	\$1,875	\$1,250	N/A
101 - 200	\$2,500	\$3,125	\$1,250	N/A
201+	\$3,125	\$3,750	\$1,250	N/A

Support AZBio

developing resources

Since its inception in 2003, AZBio has received generous support through sponsorships and grants from corporations and community partners.

Now in its eighth year of operation, AZBio has aggressive goals to reach in delivering value to the bioindustry that is blossoming in our state. To achieve these goals we must continue to garner community support in the form of grants, fee for service contracts, sponsorship, and active participation from our Members. The more resources AZBio earns and receives from committed partners, the more we can reinvest in our community through AZBio benefits and services.

At AZBio, we value our partners. You've told us how we can continue to improve and we are listening and acting on it. One of the things we have learned from you is that you want to help us succeed and that you need a return on your investment of financial support, affiliate programs and/or in-kind services.

Our new AZBio Support Levels are based on YOUR annual support of AZBio. We will work with your team to then craft the package of benefits that make sense for your company.

Level of Support	Annual Aggregate Commitment
Legacy	\$50,000 and above
Chairman	\$25,000 to \$49,999
Leadership	\$15,000 to \$24,999
Gold	\$10,000 to \$14,999
Silver	\$5,000 to \$9,999
Copper	\$2,500 to \$4,999
Community Partners	Organizations with an approved in-kind agreement

build your own benefits

Naming rights for an AZBio Signature Event— Available for the AZBioEXPO, AZBioFEST and the AZBio Government Affairs Event (3-year commitment required. Contact AZBio for details.)

Free Participation in the Executive Roundtables (Gold level and above - \$5K Value)

60 second Company Video a 1 Signature Event (\$10K Value—video supplied by company)

5 Minute On Stage presentation at AZBio Signature Event (\$10K value per event)

Premium display and link on AZBio.org (\$10K Value)

Display and link on AZBio.org (\$5K Value)

Link on AZBio.org (\$2.5K Value)

Exhibit Space at AZBio Signature Events (Based on Event Media Kit)

Event tickets for employees and guests for AZBio Signature Events (Based on Early Bird Ticket Prices)

Sponsor Student/Teacher Tickets (Based on Student Ticket Prices)

Ad placement in AZBio Event Programs (Based on Event Media Kit)

Bag Sponsor for AZBioEXPO (Sponsor provides bags)

Lanyard Sponsor for AZBioEXPO (Sponsor provides lanyards)

Membership Dues (Dues must be < the next highest level)

other ideas?

Please share them with us.